

astragon Entertainment GmbH is a wholly-owned subsidiary of Team17 Group PLC, and a leading German games developer, publisher and distributor of sophisticated 'working' simulation games, focusing on non-violent cooperative gameplay with very detailed, technical, and realistic environments. astragon's internationally well-known IPs include Construction Simulator, Bus Simulator, Police Simulator: Patrol Officers and Firefighting Simulator. The distribution of high-quality licensed and distribution products such as Farming Simulator and SnowRunner complete its attractive product range. astragon games are available world - wide on many different platforms such as consoles, smartphones, tablets, and PC.

To support our team in Düsseldorf, we are looking for a **Partner Account Manager (f/m/d)** with immediate effect.

Key Responsibilities:

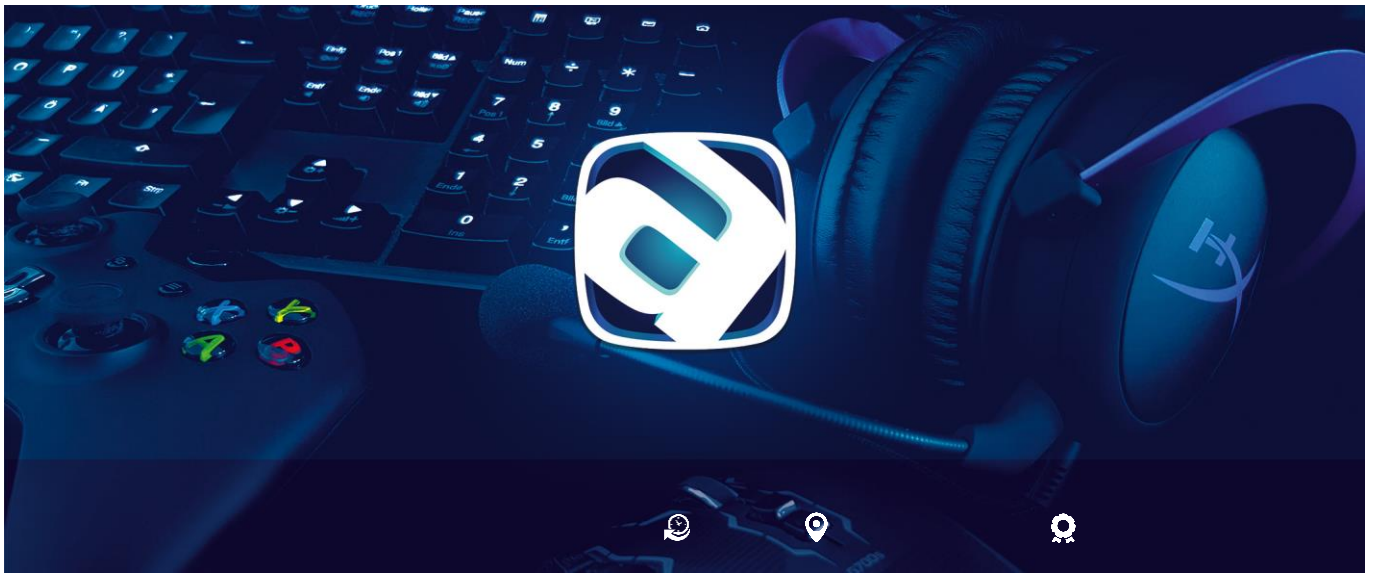
- Manage and grow key digital accounts on a daily basis
- Delivering Digital commercial quarterly & annual targets
- Be the go to contact for your partner on commercial, partnerships and portfolio topics;
- Plan out sales and promotion strategies for our your platform and our product catalogue
- Negotiate standard & non-standard marketing activities and placements with 1st parties together with our Marketing team
- Partner with internal teams (Marketing, Product Management, Producing), manage and optimize the Digital Supply Chain, share best practices and recommendations
- Proactively recommend SKU, Pricing, and Bundle strategies across the lifecycle of all titles
- Report and analyse sales results in a timely manner

Core Competencies:

- Minimum 3 years' experience in a similar role, working in the video game or another entertainment industry in an international role
- Strong written and verbal communication skills in English and German
- Experience in account management, digital sales and/or online marketing
- A proven track record of multiplatform shipping projects & post launch content
- Passion for video games and online technologies
- Commercial awareness and partner oriented

What we can offer:

- Hybrid work & flexible working hours
- An inspiring work environment in a dedicated, diverse team
- Dynamic career opportunities & option for annual professional development programs
- Bonus entitlements, employer-funded pension plan
- Downtown location with good access to public transportation as well as the opportunity to park for free
- The opportunity to actively shape the future of a growing company



Does this sound like you? If your answer is yes, we'd love to hear from you! Get in touch and send your CV along with your salary expectations and notice period, to job-applications@astragon.de

For more information please see: www.astragon.de or contact our HR Manager Simon Fischer (s.fischer@astragon.de, +49 (0) 151 – 61595 135).